

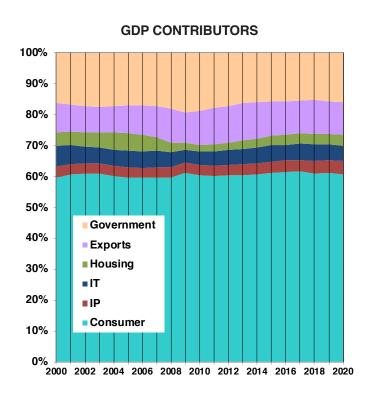
# THE ECONOMY AT A GLANCE

## **ECONOMIC HIGHLIGHTS**

June 8, 2020 Vol. 87, No. 81

#### **1Q GDP GROWTH RATE REVISED DOWNWARD**

The Commerce Department reported that 1Q20 GDP declined at a 5% rate – slightly more than the 4.8% drop announced last month. The results were in line with Street estimates. Because 1Q20 included less than one month of the lockdown. GDP is sure to be even worse in 2O20. Let's take a closer look at the key contributors to GDP. First, the consumer. During 1Q, personal consumption expenditures declined at a 6.8% pace and contributed 61% of core demand (which we define as personal consumption expenditures, equipment and intellectual property spending, housing, exports and government expenditures). This is in line with the 10-year average, as the consumer sector remains the most important element of the U.S. economy. Investments in intellectual property advanced in the quarter (a rare bright spot at +1.0%) and government spending increased at a 0.8% rate (including a 3.1% surge in nondefense spending that is certain to be higher in 2Q). Capital spending on equipment plummeted 17%, while spending on structures declined 4%; imports also declined, providing a boost to GDP. Deeper in the report, the BEA noted that core inflation rose at 1.6% rate in 1Q, up from 1.2% in the previous quarter.



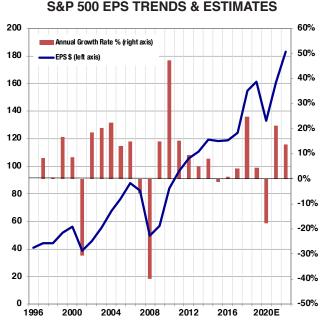
Peter Madlem, SVP / Chief Investment Officer	
Drew Brahos, SVP / Sr. Portfolio Manager	
Kathleen Kalp, SVP / Sr. Portfolio Manager	(805) 564-7327 · kkalp@montecito.bank
Rick Weber, VP / Portfolio Manager	
Scott Estby, SVP / Sr. Portfolio Manager	(805) 564-7303 · sestby@montecito.bank
Thomas Fisher, SVP / Sr. Portfolio Manager	(805) 560-3429 · tfisher@montecito.bank
Luca Romani, Investment Operations Manager	

#### LOWERING EPS ESTIMATES AGAIN

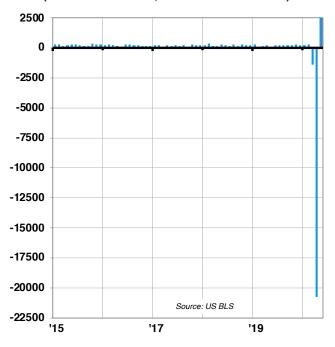
We have reduced our EPS expectations for the S&P 500. Our revisions are based on the now-concluding calendar 1Q20 earnings season, company guidance, and changes in individual analyst estimates at the company-by-company level. The earnings season was a few points worse than we expected. The decline in 2Q20 EPS, which was always modeled as the steepest among the four quarters of 2020, also may be worse than our original expectations. We could begin to see a bounce-back in the fourth quarter. But we are also modeling future years off a lower base, resulting in downward revisions in our 2020 and 2021 forecasts. We have reduced our 2020 estimate of S&P 500 earnings from continuing operations to \$133 from \$144. While we had been modeling steep drops in Consumer Discretionary, Financial Services, and Energy in the first half of the year, we have added Industrials to the list of deeply distressed sectors. Off the lower base, we have reduced our 2021 forecast for S&P 500 earnings from continuing operations to \$161 from \$171. Realistically, forecasts even one year out have limited value given that we are in uncharted territory and most companies have withdrawn guidance.

#### POSITIVE PAYROLLS SURPRISE

The U.S. economy added back 2.5 million jobs in May, as companies started to bring employees back to work. The unemployment rate dropped from 14.5% in April to 13.3%. Employment rose sharply in Leisure and Hospitality, Construction, Retail Trade and Health Services, though employee counts in these industries are still well below prepandemic levels. Manufacturing and Business Services also reported growth. The employment data is a bit murky lately. On June 4, the Labor Department reported that another 1.9 million people filed first-time unemployment benefit claims, bringing the total to 40 million since mid-March. Yet continuing claims are stabilizing (currently around 19.3 million). We expect the unemployment rate to remain high through 2020 as the U.S. economy slowly recovers. Fed Chairman Jerome Powell has said that the central bank will use "whatever tools it can" and "for as long as it takes" to bring the economy back. The stock market is already looking ahead to that recovery. We note that the VIX volatility index remains extremely high, and expect volatile trading conditions for an extended period.



NONFARM PAYROLLS (MONTHLY CHANGE, THOUSANDS OF JOBS)



**S&P 500 EPS TRENDS & ESTIMATES** 

#### **OPPORTUNITIES AMONG SMALL CAPS**

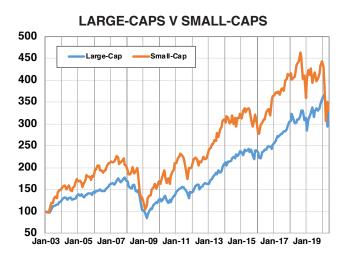
Large-caps have outperformed over the past 12 months, but small- and mid-caps may be in a better position to generate market-beating returns going forward. Many smaller companies are focused on domestic operations and may not be exposed to the global economic uncertainty caused by the coronavirus. But small-caps can be risky. Large-caps outperformed small-caps in 10 of the 17 years of our test period. Annual returns were negative four times for both, but the average decline for small-caps was 16% in down years versus 12% for large-caps. Yet when small-caps rise, they tend to rise sharply. The average annual gain in positive years was 19% for small-caps, versus 16% for large-caps. Despite the risks, diversified investors look to have exposure to smalland mid-caps based on their long-term performance record.

#### **TECH SECTOR CONTRIBUTES TO EPS**

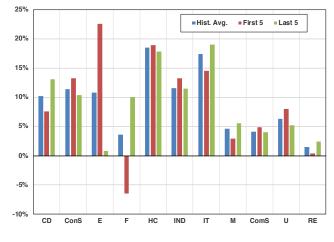
The Tech sector accounts for about 27% of total market cap -- and that's not including the 11% weighting of Communication Services, which was carved in part out of Tech. The highest weight we recall for a sector was 35% just before the "dot-com" bubble burst in 2000. This time, we note that the lofty weighting is supported, at least in part, by the sector's contribution to overall S&P 500 EPS. We measured each sector's contribution to earnings going back to 2008. Tech and Healthcare have been the biggest contributors, at 17% and 18%, respectively. Tech has been increasingly important. During the first five years of the period, Tech generated 15% of earnings; in the past five years, it generated 19%. In 1Q20, Tech contributed 34% of total S&P 500 profits. On the downside is Energy, which contributed on average 23% of S&P 500 earnings in the first five years and just 1% in the last five years.

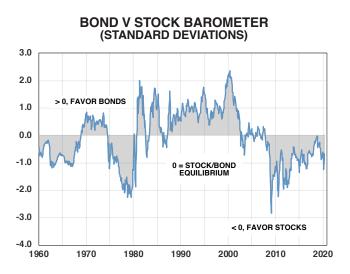
#### STOCKS ABOVE FAIR VALUE, BUT STILL FAVORED

The asset-allocation portion of our bond/stock model favors stocks over bonds, despite the April-May rally in equities. Generally, our model has done a good job of highlighting value. Stocks were very attractive compared to bonds in the late 1970s, when benchmark Treasury rates were in the high teens before heading consistently lower over recent decades. The model indicated that stocks were at a sharp premium to fair value prior to the "dot-com" crash of 2001 and at a premium prior to the Great Recession in 2007-2009. Starting in 2009, the model favored stocks -- another good call, until 1Q20. The model is not perfect: it failed to call the pandemic. But it has responded to changes in prices, rates and EPS forecasts, and it still indicates that stocks are the more attractively valued asset class.









### **ECONOMIC CALENDAR**

#### **Previous Week's Releases**

Date	Release	Month	Previous Report	Argus Estimate	Street Estimate	Actual
10-Jun	Consumer Price Index	May	-0.8%	0.0%	0.0%	NA
	CPI ex-Food & Energy	May	-0.4%	0.0%	0.0%	NA
	FOMC Rate Decision	NA	0-0.25%	0-0.25%	0-0.25%	NA
11-Jun	Producer Price Index	Мау	-1.3%	0.0%	0.0%	NA
	PPI ex-Food & Energy	Мау	-0.3%	-0.2%	-0.2%	NA
12-Jun	Import Price Index	Мау	-2.6%	0.4%	0.4%	NA
	U. of Michigan Sentiment*	June	72.3	76	75	NA

#### **Next Week's Releases**

Date	Release	Month	Previous Report	Argus Estimate	Street Estimate	Actual
22-Jun	Existing Home Sales	Мау	4.33mm	4.00mm	NA	NA
23-Jun	New Home Sales	Мау	623k	635k	NA	NA
25-Jun	U.S. Gross Domestic Product	1Q	-5.0%		NA	NA
	GDP Price Index	1Q	1.4%		NA	NA
26-Jun	Personal Income Consumer Spending U. of Michigan Sentiment	May May June	10.5% -13.6% NA	0.0% 0.5% NA	NA NA NA	NA NA NA

\* Preliminary \*\* Final

^Final

This information is not meant as a guide to investing, or as a source of specific investment recommendations, and Montecito Bank & Trust make no implied or express recommendations concerning the manner in which any client's accounts should or would be handled, as appropriate investment decisions depend upon the client's investment objectives. The information is general in nature and is not intended to be, and should not be construed as, legal or tax advice. In addition, the information is subject to change and, although based upon information that Montecito Bank & Trust consider reliable, is not guaranteed as to accuracy or completeness. Montecito Bank & Trust make no warranties with regard to the information or results obtained by its use and disclaims any liability arising out of your use of, or reliance on, the information. Argus Research Co. (ARC) is an independent investment research provider whose parent company, Argus Investors' Counsel, Inc. (AIC), is registered with the U.S. Securities and Exchange Commission. Argus Investors' Counsel is a subsidiary of The Argus Research Group, Inc. Neither The Argus Research Group nor any affiliate is a member of the FINRA or the SIPC. Argus Research is not a registered broker dealer and does not have investment banking operations. The Argus trademark, service mark and logo are the intellectual property of The Argus Research Group, Inc. The information contained in this research report is produced and copyrighted by Argus Research Co., and any unauthorized use, duplication, redistribution or disclosure is prohibited by law and can result in prosecution. This report is not an offer to sell or a solicitation of an offer to buy any security. Argus may issue or may have issued other reports that are inconsistent with or may reach different conclusions than those represented in this report, and all opinions are reflective of judgments made on the original date of publication. Argus shall accept no liability for any loss arising from the use of this report, nor shall Argus treat all recipients of this report as customers simply by virtue of their receipt of this material. Investments involve risk and an investor may incur either profits or losses. Past performance should not be taken as an indication or guarantee of future performance. Argus Investors' Counsel (AIC), a portfolio management business based in Stamford, Connecticut, is a customer of Argus Research Co. (ARC), based in New York. Argus Investors' Counsel pays Argus Research Co. for research used in the management of the AIC core equity strategy and model portfolio and UIT products, and has the same access to Argus Research Co. reports as other customers. However, clients and prospective clients should note that Argus Investors' Counsel and Argus Research Co., as units of The Argus Research Group, have certain employees in common, including those with both research and portfolio management responsibilities, and that Argus Research Co. employees participate in the management and marketing of the AIC core equity strategy and UIT and model portfolio products.